

R.A. Podar College Commerce and Economics (Autonomous) Matunga, Mumbai.



Bachelor of Commerce (B.Com) In Actuarial Studies

Three Year Integrated Programme-Six Semesters

Course Structure

Under Choice Based Credit, Grading and Semester System (CBCGS)

To be implemented from Academic Year 2020-21

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R.A. Podar College Of Commerce and Economics (Autonomous) Matunga, Mumbai.

Revised Syllabus

And

Question Paper Pattern of Courses Of

Second Year B. Com. Programme In Actuarial Studies

Semester III and IV

Under Choice Based Credit, Grading and Semester System (CBCGS)

To be implemented from Academic Year 2020-21

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	S. Y. B. Com Actuarial Studies Programme (To be implemented from 2020-21)				
No of Courses	Semester III	Credits	No of Courses	Semester IV	Credits
1	Elective Courses (EC)		1	Elective Courses (EC)	
	(1) Actuarial Risk Management (Paper I)	3		(1) Actuarial Risk Management (Paper II)	3
	(2) Auditing (Techniques of Auditing and Audit Procedures) (Paper I)	3		(2) Auditing (Techniques of Auditing and Audit Procedures) (Paper II)	3
2	Ability/ Skill Enhancement Courses		2	Ability/ Skill Enhancement Courses	
	(3) Information Technology in BFSI	3		(3) Information Technology in Insurance Sector	3
	(4) Documentation, Analysis and Reporting (Paper I)	2		(4) Documentation, Analysis and Reporting (Paper II)	2
3	Core Courses		3	Core Courses	
	(5) Management:Functions andChallenges	3		(5) Production and Finance	3
	(6) Business Laws and Insurance Specific Laws	3		(6) Insurance Business Regulation and Supervision	3
	(7) Mathematical Modeling (Survival and Stochastic Models) (Paper I)	3		(7) Mathematical Modeling (Survival and Stochastic Models) (Paper II)	3
		20			20

1. Elective Courses (EC)

1 (1) Actuarial Risk Management – Paper I (3 Credits)

Semester III

Instructional Objectives:

- 1. To recognize and understand various terms used in financial market services.
- 2. To understand the special features of the job of an actuary.
- 3. To identify the risk factors (micro and macro) in insurance business.
- 4. To acquire skills for mitigating or avoiding the risk elements.
- 5. To enable the learner to estimate, compute and quantify the risk elements.
- 6. To be aware of the features of the Indian Insurance Market.

	Actuarial Risk Management – Paper I			
Sr. No.	Modules	No. of Lectures		
I	Introduction to Actuarial Risk Management	15		
II	Environmental Aspects in Actuarial Risk Management - I	15		
III	Environmental Aspects in Actuarial Risk Management - II	15		
IV	Contract Design	15		
	Total No. of Lectures	60		

1 (2) Elective Courses (EC)

Semester III

	Actuarial Risk Management – Paper 1	
	Торіс	
Module I	Introduction to Actuarial Risk Management	Learning Outcome
	 Actuarial Stakeholders and their requirements Actuarial Services to various Stakeholders and their Importance Duties and Responsibilities of an Actuary in carrying out his professional job – highlighting the responsibility of giving advice and for taking decisions. Financial and other products, schemes, contracts and other arrangements (Contingent). Financial services: Pricing, Reserving/Provisioning and Capital Modeling and linkages. 	• The student understands the importance of actuarial services to the clients.
Module II	Environmental Aspects in Actuarial Risk Management - I	Learning Outcomes
11	 Business Environment for an actuary and the various components Risk Environment – Financial Risks and Business - Concept of Systematic, Diversifiable risk and Risk Adjusted Returns in Systematic Risk. Concept of Risk Appetite and Attainment of Risk Efficiency Dealing with Risks: Risk Avoidance, Risk Mitigation, Risk Transfer and Risk Retention. Portfolio approach to the overall management of risk, including Proportionality for respective stakeholders. 	 Outcomes The student is acquainted with various types of risks. The student learns how to deal with risks. The student understands the risk environment.

III	Environmental Aspects in Actuarial Risk Management - II	Learning Outcome
	 Regulatory Environment Investment Environment Demographic and Social Environment Capital Environment Enterprise Risk Management: An Introduction. 	The student understands the components of business environment.
IV	Contract Design	Learning Outcomes
	Factors determining a suitable design for	The student
	financial structures e.g. products, schemes,	identifies
	contracts or other arrangements	the factors
	Nature of service e.g. Asset based (Bank Lending)	determining
	and Liability based (Insurance, Deposits, Asset	a suitable
	Management)	design for
	Use of Actuarial Techniques	financial
	Data requirement for contract designing –	structure.
	Problems in gathering data – Grouping of Data	• The student
		learns about
		the
		importance
		of data
		requirement

1. Elective Courses (EC)

1.1 Actuarial Risk Management – Paper II (3 Credits)

Semester IV

Instructional Objectives:

- 1. To explain the various components of Actuarial Control Cycle.
- 2. To understand multiple applications and Limitations of Actuarial Control Cycle.
- 3. To identify components of and different tools used in Risk Management.
- 4. To be acquainted with the Methods of Risk Evaluation.
- 5. To understand Approaches to Problem Definition and Ways to Developing Solution
- 6. To be acquainted with the implementation of Actuarial Models and Monitoring.
- 7. To appreciate the framework of Institute of Actuaries of India, Faculty of Actuaries and the financial Reporting Councils

Actuarial Risk Management – Paper II		
Sr. No.	Modules	No. of Lectures
I	Actuarial Control Cycle	15
II	Risk Management	15
III	Defining the Problem and Developing a Solution	15
IV	Implementation of Actuarial Models and Monitoring	15
	Total No. of Lectures	60

Semester IV

	Actuarial Risk Management Paper – II (3 Credits)				
	Topic				
Module I	Actuarial Control Cycle	Learning Outcome			
1	 Meaning and Definition. Process of Actuarial Control Cycle. Essential information for Actuarial Control Mechanism. Multiple Application of Actuarial Control Cycle Situations and Events. Practical Limitations of Actuarial Control Cycle. 	The student acquaints himself with the Actuarial Control Cycle.			
Module II	Risk Management	Learning Outcome			
	 Components of Risk Management. Different tools used in Risk Management. Methods of Risk Measurement used by the main providers of benefits on contingent events. Management of Risks with low likelihood but high impact. Risk Evaluation using scenario analysis, stress testing and stochastic modeling. 	The student understands various aspects of risk management.			
Module III	Defining the Problem and Developing the solution	Learning Outcome			
	 Approaches to Problem Definition. Use of Actuarial Models and Suitability Analysis. Assumption Setting and Provisioning. Testing the Solution. 	The student learns the various stages in producing the solution.			
Module IV	Implementation of Actuarial Models and Monitoring • Principles of Profitability and Surplus	Learning OutcomesThe student learns			
	Timospies of Fromability and Surpius	- The student leatins			

Management.	to control and
Principles of Asset Mana	agement and manage the cost of
Allocation.	payments arising on
Principles of Capital Ma	nagement. contingent events.
Monitoring the Process.	• The student
Principles of Actuarial C	ode. becomes aware of
	monitoring
	assessment of
	actuarial
	experience.

Teaching Pedagogy

Use of technology, Chalk and Talk method, Group discussions, case study analysis, Flip class, Quiz, management games would be conducted in the class to make learning an enjoyable experience.

Allocation of 40 Marks---Internal evaluation SEMESTER -III

Method of evaluation	Marks
The faculty members will have the discretion to decide the method of	35
assessing the student	
Class Participation & attendance	5
TOTAL	40

Paper pattern for written test of 60 Marks SEMESTER III

Question No.	Par	ticulars	Marks per Question	Total marks
	A	Theory/ Concept based question	7	
	В	Theory/ Concept based question	8	
Q.1		OR		15
	С	Theory/ Concept based question	7	
	D	Theory/ Concept based question	8	
	A	Theory/ Concept based question- Essay Type Answer	15	
Q.2	OR			15
	В	Theory/ Concept based question- Essay Type Answer	15	
	Α	Application Based Question	5	
Q.3	В	Application Based Question	5	15
	С	Application Based Question	5	
Q.4		Short notes: Any Three out of Five	3*5	15
		TOTAL		60

REFERENCE BOOKS

- 1) Financial Risk Manager Handbook: FRM Part I / Part II + Test Bank (Wiley Finance) by Philippe Jorion
- 2) Value at Risk, 3rd Ed. by Philippe Jorion
- 3) Managing Investment Portfolios: A Dynamic Process (CFA Institute Investment Series) by John L. Maginn
- 4) Pension Fund Risk Management: Financial and Actuarial Modeling (Chapman & Hall/Crc Finance Series) by Marco Micocci
- 5) Actuarial Finance: Derivatives, Quantitative Models and Risk Management by Mathieu Boudreault
- 6) Financial Enterprise Risk Management (International Series on Actuarial Science) by_Paul Sweeting
- 7) Financial Enterprise Risk Management (International Series on Actuarial Science) 1st Edition by <u>Paul Sweeting</u> (Author)
- 8) Understanding Actuarial Management: The Actuarial Control Cycle, Scond Edition, Clare Bellis, Richard Lyon, Stuart Klugman and John Shepherd, Editors. 2010. Co-published by the Society of Actuaries and the Institute of Actuaries of Australia.
- 9) Insurance Industry Mergers & Acquisitions Tom Herget and Jim Toole, Editors. 2005.
- 10) General Insurance Financial Reporting Topics, Fourth Edition ,Society of Actuaries. 2019.
- 11) Fundamentals of General Insurance Actuarial Analysis, Jacqueline Friedland. 2013.
- 12)A Comprehensive Guide to Measuring and Managing Life Insurance Company Expenses, Sam Gutterman. 2007.
- 13) Life Insurance Products and Finance, D.B. Atkinson and J.W. Dallas. 2000.
- 14) Life Insurance Products and Finance, D.B. Atkinson and J.W. Dallas. 2000.

1. Elective Courses (EC)

2. Auditing (Techniques of Auditing and Audit Procedures) Paper I (3 Credits)

Semester III

Objectives

- To be acquainted with scope of audit
- To be aware of the risk and its assessment in insurance industry.
- To know RBI regulations relating to audit of NBFCs.
- To be able to prepare an audit plan
- To understand audit framework for BFSI.
- To understand the rules and regulations governing insurance sector in India

Auditing (Techniques of Auditing and Audit Procedures) Paper I			
Sr. No.	Modules	No. of Lectures	
1	General Audit consideration	15	
2	Understanding Entity, Its Environment and Internal Control	15	
3	Audit Framework for BFSI	15	
4	Professional guidance for audit of BFSI	15	
	Total No. of Lectures 60		

Elective Courses (EC)

Semester III

Auditing (Techniques of Auditing and Audit Procedures) Paper I				
	Topics			
Module I	General Audit Consideration	Learning Outcomes		
	 Introduction. Scope of Audit Engagement. Auditors' independence and Professional Ethics. Audit Planning 	 The learner identifies the scope of audit. The learner appreciates the importance of audit planning. 		
Module II	Understanding Entity, Its Environment and	Learning Outcomes		
11	Internal Control			
	 Common Industry Ratio and Performance Indicator. Risk Indicators in Insurance Industry. Identifying and Assessing Risks of Material mis-statement. RBI Regulations relating to Audit of NBFCs. 	 The learner get to know the industry. The learner understands the risks of material misstatement. 		
Module III	Audit Framework for BFSI	Learning Outcomes		
	 Preparation of a Detailed Audit Plan. Use of Information Technology. Preparation of Entity-specific Checklist for Compliance. Collection of Audit Evidence and Documentation. 	 The learner prepares an audit plan. The learner gets to understand audit procedure. 		
Module IV	Professional Guidance for Audit of BSFI	Learning Outcome		
	 ICAI guidance note on audit of banks. ICAI guidance note on audit of General Insurance Companies. 	The learner understands and appreciates the rules and regulations governing the insurance sector in India.		

- ECIIA key principles of internal audit of Insurance Companies.
- ICAI Technical guide on review and certification of investment risk management systems and processes of Insurance Companies.
- Society of Insurance Checklist on audit of insurance premiums.
- ICAI Technical guide on audit of asset management companies/mutual funds.

Semester IV

2. Auditing (Techniques of Auditing and Audit Procedures) Paper II (3 Credits)

Objectives

- To know the Financial Report framework
- To understand general audit consideration and audit planning and audit of risk factors
- To be acquainted with the provision of IFRS and GAAP
- To know duties and responsibilities of Auditor (Internal and External)

Auditing (Techniques of Auditing and Audit Procedures) Paper II			
Sr. No.	Modules	No. of Lecture	
1	Financial Reporting Framework	15	
2	Audit Consideration Chart	15	
3	IFRS and GAAP	15	
4	Duties and Responsibilities of Auditor (Internal and External)	15	
	Total No. of Lectures:	60	

Elective Courses (EC)

Semester IV

Auditing (Techniques of Auditing and Audit Procedures) Paper I					
	Topics				
Module I	Financial Reporting Framework	Learning Outcomes			
	 IRDAI preparation of Financial Statement and Auditors' Report in Insurance Companies (Regulation). Internal Control Mechanism. Revenue Recognition – Reserve Mechanism – Assessment of Risk. Identifying the mis-statements leading to frauds and collecting information about the same. 	 The learner gets to know the special features for preparing audit report. The learner identifies troublesome areas 			
Module II	Audit Consideration Chart	Learning Outcomes			
	 Scope of Audit Engagement – General Consideration, Audit Planning – Audit of Risk Factor. Identification of adverse financial conditions – communication with the Management and Finance Committee. Reporting of Long Term Liabilities in Insurance Companies – Liabilities for Future Policy benefits and Other Contract Liabilities. Listing fraud risk factors in BFSI and Practice of Professional Skepticism. 	 The learner gets trained to look out for risk factors. The learner becomes cautious with respect to fraud. 			
Module III	IFRS and GAAP	Learning Outcome			
	 Statutory Accounting Principles governing insurance companies in India. GAAP – select provisions such as Audit Procedure, Audit Consideration Chart. IFRS – select provisions. 	The learner understands and applies the provision of International Rules and Regulations.			

	Taxation of insurance entities in India –	
	Regulation of Premium Rate, Tax on	
	Premium and Accounting Practices.	
Module IV	Duties and Responsibilities of Auditor (Internal and External)	Learning Outcomes
	 Reporting of unremediated material weaknesses to regulators (Internal Audit). Classification of Frauds and Reporting of the same to Regulators, namely RBI and IRDAI. Highlight on cases of Attempted Frauds and Unreported Risk. Filing of opinion of Actuary as an Expert about any gap in the books and reports. Filing of the Auditor's Report in the given format. 	 The learner prepares a final report. The learner prepares actuarial statement.

Teaching Pedagogy

Use of technology, Chalk and Talk method, Group discussions, case study analysis.

Allocation of 40 Marks---Internal evaluation SEMESTER -III

Method of evaluation	Marks
The faculty members will have the discretion to decide the method of	35
assessing the student	
Class Participation & attendance	5
TOTAL	40

Paper pattern for written test of 60 Marks SEMESTER III

Question No.	Par	ticulars	Marks per Question	Total marks
	A	Theory/ Concept based question	7	
	В	Theory/ Concept based question	8	
Q.1		OR		15
	C	Theory/ Concept based question	7	
	D	Theory/ Concept based question	8	
Q.2	A	Theory/ Concept based question- Essay Type Answer	15	

		OR		
	В	Theory/ Concept based question- Essay Type Answer	15	
Q.3	A	Application Based Question	5	
	В	Application Based Question	5	15
	С	Application Based Question	5	
Q.4		Short notes: Any Three out of Five	3*5	15
		TOTAL		60

REFERENCE BOOKS

- Alvin A. Arens, Randal J. Elder, et al., Auditing and Assurance Services (16th Edition) Feb 1, 2016
- Karla M Johnstone-Zehms, Audrey A., Auditing: A Risk Based-Approach by Gramling, et al. | Feb 14, 2018
- Timothy Louwers, Allen Blay, et al, Auditing & Assurance Services (Auditing and Assurance Services) Feb 10, 2017)
- Ray Whittington and Kurt Pany GEN COMBO LL PRINCIPLES OF AUDITING & OTHER ASSURANCE SERVICES; CONNECT AC, May 4, 2018
- Jones Orumwense, Principles and Practice of Internal Auditing in the Banking Industry: A
 Training Guide in internal and Forensic Auditing in Banks and other financial institutions, Feb 26,
 2013
- AICPA, Audit and Accounting Guide Depository and Lending Institutions: Banks and Savings Institutions, Credit Unions, Finance Companies, and Mortgage Companies (AICPA Audit and Accounting Guide) Oct 23, 2018
- Saloni Ramakrishna, Enterprise Compliance Risk Management: An Essential Toolkit for Banks and Financial Services (Wiley Corporate F&A Book 641)

2. Ability Enhancement Courses (AEC)

2.3. Information Technology in BFSI (3 Credits)

Semester III

Objectives:

- To lay a foundation in the usage of Information Technology (IT) in Banking, Financial Services and Insurance (BFSI).
- To understand Data Base System in BFSI.
- To appreciate the use of internet in IT.
- To learn use of office automation using MS Office.

Information Technology in BFSI			
Sr. No.	Modules	No. of Lectures	
1	Introduction to Information Technology	15	
2	Data Base System in BFSI	15	
3	Internet and Information Technology	15	
4	Office Automation using MS Office	15	
	Total No. of Lectures:	60	

SYLLABUS FOR SY BCOM ACTUARIAL STUDIES 2020-21

Semester III

Information Technology in BFSI			
	Topics		
Module I	Introduction to Information Technology	Learning Outcomes	
	 Concepts related to Information Technology: Data, Information, Data Base Information system. Major components of Information System: Types and Levels of Information System – CBIS (Computer Based Information System) Office Automation system Management Information System, Transaction Processing System, Decision Support System, Executive Information system, CRM. IT architecture in BFSI – Policy administration., G-Ledger, Fund accountability Co-existence of various systems in BFSI 	 The student is aware of the various concepts related to IT The student identifies/ understands the major components of information system The student learns about IT architecture in BFSI 	
Module II	Data Base System in BFSI	Learning Outcomes	
	 Data Base Management System (DBMS) and Role of DBMS as the interface between user and data base. Data Base Management System: Structure and Features. Meaning and purpose of Data Dictionary, File Manager, Role of Data Base Administer, Traditional File system v/s Data Base System. 	 The students is well-versed with the data base systems in BFSI The student is aware of Finacle, Life Asia and others 	

Module III	 Data Base Organization: Definition and major Characteristics of Flat File, Relational File, Hierarchical File, Network File and Object Oriented File. Introduction to Finacle, life Asia and others Internet and Information Technology Introduction to Internet. Internet Utility Software based on Client Server Technology. Internet Service Provider and Internet Protocol: Website, Webpage Construction, Web server, Web Browser (URL, HTML, History, Hyperlinks, Bookmark) – Basic knowledge of SMTP, POP, IMAP, FTP, HTTP, TCP, IP. Security: Internet based frauds, Hacking of password, Viruses, Encryption & Decryption Keys, Firewall, Digital Signatures and Certificates, 	Learning Outcomes • The student understands the role of internet in IT • The student understands importance of internet in e-commerce
Module IV	E-commerce. Office Automation using MS Office	Learning Outcomes
	 Creating and saving of word document: Editing and Formatting Features, Designing file page and preparing index. Spread Sheet Application: Creating, saving and editing spread sheets and drawing charts. Use of basic functions such as Text, Mathematical and Statistical, Financial and Logical. Use of advanced functions including use of V-lookup, H-lookup. Data Analysis and validation, Sorting and 	The student is aware of the office automation using MS Office

filtering of data, 'what if - ' analysis using data
tables and scenarios, Creating subtotals and
Grand Totals, Pivot tables/charts
Presentation software: Creating presentation
with minimum 20 slides with Script, Inserting
pictures, Videos, Animation

Semester IV

Objectives:

- To become familiar with use of IT in Life Insurance
- To become familiar with use of IT in General Insurance
- To understand IGMS
- To understand role of TRAMBID

Information Technology in Insurance Sector			
Sr. No.	Modules	No. of Lectures	
1	Role of Information Technology in Life Insurance	15	
2	Role of Information Technology in General Insurance	15	
3	Integrated Grievance Management System (IGMS)	15	
4	Future of Information Technology and Insurance Sector - TRAMBID	15	
	60		

SYLLABUS FOR SY BCOM (ACTUARIAL STUDIES) 2020-21 SEMESTER IV

Information Technology in Insurance Sector				
	Topic			
Module I	Role of Information Technology in Life Insurance:	Learning Outcomes		
	Policy Administration System	•The student		
	Claims Management	understands and		
	Re-insurance and Risk Transfer	appreciates the use of		
	Financial Accounting System	Information		
		Technology in Life		
		Insurance		
Module II	Role of Information Technology in General Insurance:	Learning Outcomes		
		The student		
	Front Office Online System Palice Management	understands and		
	Policy Management One of the second secon	appreciates the use		
	Reinsurance and Claims	of Information		
	• Accounting	Technology in		
	Report Generation	General Insurance		
Module III	Integrated Grievance Management System) (IGMS)	Learning Outcomes		
	Legacy Data	• The student become		
	Data Security, Cyber Security	familiar with the		
	Grievance Redressal System	functions performed		
	Investment System Challenges	by IGMS		
	IT challenges in Mergers and Acquisitions			
Module IV	Future of Information Technology and Insurance Sector - TRAMBID	Learning Outcomes		
	Telematics and Robotics	• The		
	Artificial Intelligence and Machine	student learns		
	Learning	about the		
	Block chain	future of		
	Internet of Things and Data Analytics	TRAMBID		
	System Hacking			

Teaching Pedagogy

Use of technology, Chalk and Talk method, Group discussions, case study analysis, Flip class, Quiz, management games would be conducted in the class to make learning an enjoyable experience.

Information Technology Allocation of 40 Marks---Internal evaluation SEMESTER –III & IV

Method of evaluation	Marks
Project	35
Class Participation & attendance	5
TOTAL	40

Paper pattern for written test of 60 Marks SEMESTER III & IV

Question No.	Par	ticulars	Marks per Question	Total marks
	A	Theory/ Concept based question	7	
	В	Theory/ Concept based question	8	
Q.1		OR		15
	С	Theory/ Concept based question	7	
	D	Theory/ Concept based question	8	
	Α	Theory/ Concept based question- Essay Type Answer	15	
Q.2	OR			15
	В	Theory/ Concept based question- Essay Type Answer	15	
	Α	Application Based Question	5	
Q.3	В	Application Based Question	5	15
	С	Application Based Question	5	
Q.4		Short notes: Any Three out of Five	3*5	15
		TOTAL		60

Reference Books

- E-Banking in India: Challenges and Opportunities By Rimpi Jatana, R. K. Uppal
- Frontiers of E-Commerce by Ravi Kalakota, Andrew B.Whinston Pearson Education
- Frontiers of E-Commerce by Ravi Kalakota, Andrew B. Whinston Pearson Education
- Microsoft Office Professional 2013-Step by stepl by step
- By Beth Melton, Mark Dodge, Echo Swinford, Andrew Couch
- An Overview of Cyber Crime and Security Volume 1-1st Edition by Akash Kamal Mishra
- Computers and Banking by Sony and Agarwal
- E-Commerce by David Whitely
- Sanjay Soni and Vinayak Aggarwal, Computers and Banking, M/s Sultan Chand and sons, New Delhi, 1993.
- Uppal, R. K. "E-Banking in India (challenges & Opportunities)", New Century
- Publications, New Delhi, 2007.
- General Bank Management from Indian Institute of Banking and Finance by Macmillan
- Modern Banking Technology-by Firdos Temurasp Shroff published by Northern Book Center, New Delhi
- General Bank Management from Indian Institute of Banking and Fiance by Macmillan
- Microsoft Office Professional 2013-Step by step
- By Beth Melton, Mark Dodge, Echo Swinford, Andrew Couch

2. Ability Enhancement Courses (AEC) 2.4 Documentation Analysis and Reporting – I & II (2 Credits per semester)

Semester III & IV

The learning outcomes expected from this course are

- Learners develop analytical skill
- Learners appreciate the rendering of collected data and information in structured manner.
- Learners acquire skills of arranging and sequencing the subject matter.
- Learners acquired skills for interpretation of data and information. Learners form an opinion and express it verbally.

Semester-III

Modules at a Glance

Documentation Analysis and Reporting – I				
Sr. No.	Modules	No. of Lectures		
1	Overview of documentation analysis and reporting	12		
2	IRDAI Annual Report 2018-2019 (Introduction of the Report and discussion about the format and other aspects of the report)	12		
3	Discussion on tables and graphs – interpretation thereof	12		
4	Nuances of interpretation and reporting	09		
	Total No. of Lectures: 45			

For Semester IV the recommended report is RBI Ombudsman Schemes, Annual Report 2018-2019. However, the decision about the same shall be finalised after the review meeting to be conducted after semester III.

IRDAI Annual Report 2018-2019.

Modalities

- 1. All the learners will have to read the report
- 2. The faculty will engage the learners based on the coverage of the modules.
- 3. There shall be group discussion, question answer sessions and idea generation.
- 4. There shall be a class test for 20 marks on the art of report writing in general and nuances of organising a research report. This will purely evaluate the skills in report writing including language proficiency and expression.
- 5. The learners have to interpret at least four statistical tables (randomly picked by the faculty) and submit a report for 20 marks.
- 6. There shall be a Semester End Examination for 60 marks where the content of the report shall be tested. The examination will be an 'open book examination'.
- 7. The paper pattern for the same shall be four questions 15 marks each. There is no specification about the allocation of questions based on sequence of the report.
- 8. The passing minimum is common as applicable to other courses.
- 9. The same shall be put for further review in the next meeting after semester III.

3. Core Courses (CC)

3.5 Management: Functions and Challenges

(3 Credits)

Semester III

Objectives:

- 1. To make the learners aware of conceptual knowledge and evolution of Management.
- 2. To familiarize the learners with the functions of Management
- 3. To sensitize the learners about the actual work environment and how business managers have to deal with the challenges posed by the changing environment.

Management: Functions and Challenges			
Sr. No.	Modules	No. of Lectures	
1	Introduction to Management	15	
2	Planning & Organizing	15	
3	Directing & Controlling	15	
4	Management Challenges in Changing Environment	15	
	60		

Semester III

Management: Functions and Challenges (3 Credits)				
Торіс				
Module I	Introduction To Management	Learning Outcomes		
	 Management Concept, Importance of Management, Functions of Management; Managerial Competencies Levels of Management Managerial roles based on Mitzberg's Theory. Evolution of Management Thoughts Scientific Management by F.W.Taylor's, General Management Theory by Henri Fayol, Human Relations Approach by Elton Mayo - Hawthorne experiments. Ancient and Modern Management Approach Chanakya 'Arthshastra' Management Practices by Indian Values Peter Drucker's Dimensions of Management. 	 The learner knows the meaning of management, evolution of management thoughts The learner is able to compare ancient and modern management approach. 		
Module II	Planning & Organising	Learning Outcomes		
	 Planning - Steps, Importance, Components; Coordination – Importance M.B.O - Process, Advantages; Management by Exception- Advantages; Management Information System- Concept, Components. Decision Making -Techniques, Essentials of a Sound Decision Making. Organising - Organization Structures – Line & Staff Organization, Tall and Flat Organisation Matrix Organization, Virtual Organization, Formal/s Informal Organization. 	 The learner applies the process of Planning in day-to-day activities. The learner is able to use Decision Making Techniques while making decisions. 		
Module III	Directing and Controlling	Learning Outcomes		
	 Departmentation – Meaning, Bases; Span of Management- Factors - Graicunas formula Influencing Span of Management. Delegation of Authority- Barriers to 	The learner understands the bases of departmentation in various companies.		

	 Delegation, Measures to overcome barriers. Motivation: Factors influencing Motivation. Leadership: Styles and Qualities. Controlling: Techniques of controlling. 	The learner understands the importance of motivation and leadership with proper controls.
Module	Management Challenges in Changing	Looming Outcomes
IV	Environment	Learning Outcomes
	 Mergers and Acquisitions – challenges of 	701 1 1
	 Mergers and Acquisitions – challenges of integrating corporate culture. Turnaround– challenges for top management during turnaround process. 	 The learner knows the challenges faced by managers in the changing

3.Core Courses (CC)

3. 5 Production and Finance

(3 Credits)

Semester IV

Objectives:

- 1) To acquaint the learners with the basic concepts of Production Management, Inventory Management &Quality Management.
- 2) To impart the basic orientation towards the institutional framework of the Indian Financial System.
- 3) To update the learners with the different markets and its players in the Indian Financial Systemand their relevance to India's Economy.
- 4) It will also orient them on how to invest in these financial markets.

Production and Finance			
Sr. No.	Modules	No. of Lectures	
1	Production & Inventory Management	15	
2	Quality Management	15	
3	Indian Financial System-I Institutional Framework	15	
4	Indian Financial System-II Markets and Players- Institutions and Individuals	15	
	60		

Semester IV

Production and Finance			
(3 Credits)			
Торіс			
Module I	Production & Inventory Management	Learning Outcomes	
	 Production Management: Meaning, Objectives, Scope. Production Systems: Concept, Types - Continuous and Intermittent. PPC: Concept and steps in PPC. Productivity: Concept, Factors Influencing Productivity, Measures for improving Productivity, Productivity in different economies. Inventory Management: Concept and Objectives. Inventory Control: Techniques. 	• The learner is expected to understand the production process of industries and the inventory control techniques followed by them.	
Module II	Quality Management	Learning Outcomes	
	 Introduction to Quality: Dimensions of Quality. Cost of Quality: Types – Internal Failure Cost, External Failure Cost, Appraisal Cost, Prevention Cost. Quality Circle: Features. Quality Management Tools: TQM – Importance, Six Sigma – Process, ISO 9000 Kaizen – Process. Service Quality Management: Concept and Importance. SERVQUAL Model: Measures to improve service quality. 	• The learner is expected to know the various Quality Management processes and techniques adopted by companies.	
Module III	Indian Financial System-I Institutional Framework	Learning Outcomes	
	 Structure of Indian Financial Market Financial Institutions: (Banking and Non Banking), Role of Financial Institutions in a developing country like India. 	The learner is expected to have a complete understanding of	

	 Financial Markets: Money market and its Instruments, Capital Market and its Participants. Stock Exchange and Commodity Exchange: Functions. Regulatory and Promotional Institutions: Understanding the Role of RBI, SEBI, IRDA, PFRDA. Depositories in India – Role. 	all components of the Indian financial system.
Module IV	Indian Financial System-II Markets and Players - Institutions and Individuals	Learning Outcomes
	 Credit Rating Agencies in India - CRISIL, CARE, and ICRA and CIBIL. Mutual Funds: Factors responsible for growth of mutual funds, related risks – Systematic Investment Plan. Commodity Market and Commodity Boards: Concept and relevance in Indian Market. Derivatives Market: Meaning and Risks. Bond Market: Concepts and Types. Micro Finance – Importance, Role of Self Help Groups. Personal finance – Preparing Individual Savings, Investment and Pension (NPS)Plans. 	 The learner is expected to differentiate between different types of market players. A desired outcome is that the learner is motivated to become more financially included by participating in financial markets.

Teaching Pedagogy

Use of technology, Chalk and Talk method, Group discussions, case study analysis.

Allocation of 40 Marks---Internal evaluation SEMESTER –III & IV

Method of evaluation	Marks
The faculty members will have the discretion to decide the method of	35
assessing the student	
Class Participation & attendance	5
TOTAL	40

Paper pattern for written test of 60 Marks SEMESTER III & IV

Question No.	Par	ticulars	Marks per Question	Total marks
	A	Theory/ Concept based question	7	
	В	Theory/ Concept based question	8	
Q.1		OR		15
	С	Theory/ Concept based question	7	
	D	Theory/ Concept based question	8	
	Α	Theory/ Concept based question- Essay Type Answer	15	
Q.2	OR		15	
	В	Theory/ Concept based question- Essay Type Answer	15	
	A	Application Based Question	5	
Q.3	В	Application Based Question	5	15
	С	Application Based Question	5	
Q.4		Short notes: Any Three out of Five	3*5	15
		TOTAL		60

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- 3. Heinz Weihrich& Harold Koontz .Management: Global Prospective –, Tata McGraw- Hill, Publishing Co.Ltd.
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3. Core Courses (CC)

3.6 Business Laws and Insurance Specific Laws

(3 Credits)

Semester III

Objectives:

- To familiarize the student with the various common business laws applicable to insurance business.
- To make the student aware of the evolution and legal framework of insurance business in India.

Business Laws and Insurance Specific Laws			
Sr. No.	Modules	No. of Lectures	
1	Introduction to Business Laws-I	15	
2	Introduction to Business Laws-II	15	
3	Evolution of Insurance Laws in India	15	
4	Regulatory Framework of Insurance Business in	15	
	India		
	Total No. of Lectures	60	

Semester III

Business Law and Insurance Specific Laws				
	Topics			
Module I	Introduction to Business Laws - I	Learning Outcome		
	 India Contract Act 1872 Definition of Contract and Agreement Essentials of a Valid Contract – Capacity to Contract, offer, Acceptance and Consideration with respect to Insurance Contract Communication and Revocation of offer and acceptance, Misrepresentation, Fraud and Void Agreement, E-Contract. Negotiable Instruments Act, 1881 : Introduction and Relevance Concept, Characteristics and Classification of Negotiable Instruments Promissory Note, Bill of Exchange and Cheques-Features, Types and Points of Distinction Limitation Act and RTI Act 	 The student acquires a fairly good idea of the basic provisions of various business laws. The student is acquainted with the important changes made in the provisions of various business laws 		
Module II	Introduction to Business Laws - II	Learning Outcome		
	 Indian Partnership Act, 1932 Introduction, Relevance, Partnership deed, Rights and Duties of Partners, Partnership with Ltd. Liabilities (LLP) Setting up of a Company under Indian Company's Act, 2013 Consumer Protection Act, 1986 Concept, Objects, Definition of Consumer, Consumer Disputes, Complaints, Complainant Rights of Consumer, Consumer Protection Council and Redressal Agencies 	 The student acquires a fairly good idea of the basic provisions of various business laws. The student is acquainted with the important changes made in the provisions of various business laws 		

Module III	Evolution of Insurance Laws in India	Learning Outcome
	 Legal, Framework of Insurance business in India- Evolution of Insurance Laws in India Insurance Act, 1938 LIC of 1956 General Insurance Related Laws- Fire, Marine and Property General Insurance Business (Nationalisation) Act:1972 	 The student understands the legal framework of Insurance business in India. The student is well acquainted with the various insurance laws.
Module IV	Regulatory Framework of Insurance Business in India	Learning Outcome
	 Fundamental Principles of Financial Regulation-establishment of IRDAI Investment Regulations in India Institutional Structure of Insurance Regulation and Supervision Registration of India Insurance Company, 2000 IRDAI appointed Actuary Regulation, 2017 	• The student understands and appreciates the regulatory framework of insurance business in India.

References:

- 1. IRDAI Appointed Actuary Regulations, 2017 https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo3155&flag=1
- 2. IRDAI Investment Regulations, 2016

https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo2934&flag=1

3. Core Courses (CC)

3.6 Insurance Business Regulation and Supervision

(3 Credits)

Semester IV

Objectives:

- To understand the provisions of various insurance specific laws
- To appreciate the role of IRDAI with respect to insurance industry

Modules at a Glance

Business Laws and Insurance Specific Laws			
Sr. No.	Modules	No. of Lectures	
1	Life Insurance and Health Insurance	15	
2	General Insurance I	15	
3	General Insurance II	15	
4	Regulation of Intermediaries in the Insurance	15	
	Industry		
	Total No. of Lectures 60		

Semester IV

Insurance Business - Regulation and Supervision				
	Topics			
Module I	Life Insurance and Health Insurance	Learning Outcome		
	 Status of Life and Health Insurance in India IRDAI Life Insurance/ Re-insurance 2013 IRDAI Assets liabilities and solvency of Life Insurance Business, 2013 IRDAI Expenses of Management of Insurers transaction, Life insurance Business, 2016 IRDAI Health Insurance Regulation, 2016 IRDAI Third Party Administrators-Health Services, 2016 IRDAI Actuarial Report & Abstract for Life Insurance Business, 2016 	 The student knows the current status of Life and Health Insurance in India. The student understands the role of IRDAI as a regulatory body with respect to Life and Health Insurance Business in India 		
Module II	General Insurance (I)	Learning Outcome		

Modulo	 Need and Status of General Insurance in India IRDAI General Insurance/ Re-insurance, 2016 IRDAI Asset Liability and Solvency of General Insurance Business, 2016 IRDAI Expenses of Management of Insurance transactions General / Health Insurance Business, 2016 IRDAI (Issuers of Capital by Indian Insurance Company other than Life Insurance Business) Regulation 2015 IRDAI General Insurance/ Re-insurance, 2018 	 The student knows the current status of General Insurance in India. The student understands the needs for General Insurance in India The student understands the role of IRDAI as a regulatory body with respect to General Insurance Business in India
Module III	General Insurance (II)	Learning Outcome
	 Need and Status of Fire Insurance, Marine Insurance and Motor Insurance in India Fire Insurance Act, (Current, as amended) Marine Insurance Act, (Current, as amended) Motor Insurance Act (Current, as amended) IRDAI Obligations of Insurer in respect of Third party Insurance Business 2016 	 The student knows the current status of Fire, Marine and Motor Insurance in India. The students understands the need for Fire, Marine and Motor Insurance in India. The student is aware of the latest amendments in Fire, Marine and Motor Insurance in India.
Module IV	Regulation of Intermediaries in the	Learning Outcome
	 Insurance Industry IRDAI Linked Insurance Products, 2013 IRDAI Non Linked Insurance Products, 2013 IRDAI Licensing of Banks as Insurance Brokers, 2013 IRDAI Insurance Web Aggregators, 2017 IRDAI Registration of Insurance Marketing Firms, 2016 IRDAI Insurance Brokers, 2018 IRDAI Licensing of Corporates, 2002 IRDAI Protection of Policy Holders Interest, 2017 IRDAI Obligation of Insurance to Rural Sectors, 2015 IRDAI Micro Insurance Regulations, 2015 	The student is acquainted with various laws explaining the role of IRDAI as a regulatory body in the Insurance industry in India.

Teaching Pedagogy

Use of technology, Chalk and Talk method, Group discussions, case study analysis.

Allocation of 40 Marks---Internal evaluation SEMESTER –III & IV

Method of evaluation	Marks
The faculty members will have the discretion to decide the method of	35
assessing the student	
Class Participation & attendance	5
TOTAL	40

Paper pattern for written test of 60 Marks SEMESTER III & IV

Question No.	Par	ticulars	Marks per Question	Total marks
	A	Theory/ Concept based question	7	
	В	Theory/ Concept based question	8	
Q.1		OR		15
	С	Theory/ Concept based question	7]
	D	Theory/ Concept based question	8	
	Α	Theory/ Concept based question- Essay Type Answer	15	
Q.2		OR	15	
	В	Theory/ Concept based question- Essay Type Answer	15]
	Α	Application Based Question	5	
Q.3	В	Application Based Question	5	15
	С	Application Based Question	5	
Q.4		Short notes: Any Three out of Five	3*5	15
		TOTAL		60

References:

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 - https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo2848&flag=1
- 2 IRDAI General Insurance Reinsurance, 2016 https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral Layout.aspx?page=PageNo2865&flag=1
- 3 IRDAI Life Insurance-Reinsurance, 2013 https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo1971&flag=1
- 4 IRDAI Reinsurance Regulations, 2018 https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo3685&flag=1
- 5 IRDAI Assets, Liabilities and Solvency Margin of Life Insurance Business, 2016 https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo2847&flag=1
- 6 IRDAI Assets, Liabilities and Solvency Margin of General Insurance Business, 2016 https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo2845&flag=1
- 7 IRDAI Expenses of Management of Insurers Transacting Life Insurance Business, 2016 https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo2864&flag=1

- 8 IRDAI Expenses of Management of Insurers Transacting General or Health Insurance Business, 2016
 - https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo2850&flag=1
- 9 IRDAI Preparation of Financial Statements and Auditor's Report of Insurance Companies, 2002 https://www.irdai.gov.in/ADMINCMS/cms/frmGeneral_Layout.aspx?page=PageNo3632&flag=1

3. Core Courses (CC)

3.7 Mathematical Modeling (Survival Models & Stochastic Models)Paper I (3 Credits)

Objective:

1) To introduce basic concepts of mathematics and statistics that are of relevance to survival models and stochastic models in Actuarial studies.

Outcomes: Students will be able to

- 1) Find the probabilities of different types of events.
- 2) Find the probabilities of random variable in case of continuous and discrete distributions.
- 3) Apply the test of hypothesis to solve the problems.
- 4) Construct and analysis Kaplan Meier curves.

Semester III

Modules at a Glance

Mathematical Modeling (Survival Models & Stochastic Models)-Paper I		
Sr. No.	Modules	No. of Lectures
1	Elementary Probability Theory	15
2	Probability Distributions	15
3	Sampling Theory	15
4	Non Parametric Distributions	15
Total No. of Lectures:		60

Semester III

Mathematical Modeling (Survival Models & Stochastic Models)-Paper I			
(3 Credits)			
	Topic		
Module I	Elementary Probability Theory		
	Probability Theory: Concept of random experiment/trial and possible		
	outcomes; Sample Space and Discrete Sample Space; Events their types, Algebra		
	of Events, Mutually Exclusive and Exhaustive Events, Complimentary events.		
	Classical definition of Probability, Addition theorem (without proof), conditional		
	probability, Baye's Theorem. Independence of Events: $P(A \cap B) = P(A) P(B)$.		
	Simple examples.		
Module II	Probability Distributions		
	Random Variables: Discrete and Continuous, Expectation and Variance		
	of Discrete and Continuous Random Variables.		
	 Discrete Probability Distributions: Binomial Distribution, Poisson 		
	Distribution, Uniform Distribution.		
	 Continuous Probability Distributions: Normal Distribution. 		
Module III	Sampling Theory		
	The concepts of random sampling, statistical inference and sampling distribution,		
	the central limit theorem, mean and variance of sample mean, basic sampling		
	distributions for the sample mean and sample variance. Confidence intervals for		
	unknown parameters of binomial and normal distributions. Testing of		
	Hypothesis, Null hypothesis, Alternative hypothesis, level of significance, basic		
	tests for one-sample and two- sample situations involving binomial and normal		
	distributions. Introduction to ANOVA.		
Module IV	Non Parametric Distributions		
	Kaplan Meier: Naive estimator, hazard function, maximum likelihood estimator.		
	Kaplan Meier Analysis: Construction of Kaplan Meier curves, Analysis of		
	Kaplan Meier curves.		

Core Courses (CC)

7. Mathematical Modeling (Survival Models & Stochastic Models)-Paper II (3 Credits)

Semester IV

<u>Objective:</u> To provide basic knowledge in the mathematical & statistical techniques which can be used to model and value cash flows dependent on death, survival, or other uncertain risks arising in pensions and life.

Outcomes: Students will be able to

- 1) Predict the value of unknown variable using the known variable.
- 2) Understand the techniques of actuarial models and stochastic processes
- 3) Compare random lifetime Survival model with Markov jump process survival model.
- 4) Understand the annuity factors, mortality table and their uses.

Modules at a Glance

Mathematical Modeling (Survival Models & Stochastic Models)-Paper II			
Sr. No.	Modules	No. of Lectures	
1	Regression Analysis and Time Series	15	
2	Actuarial Modeling	15	
3	Markov Chain Processes	15	
4	Simple Assurance & Annuity Contracts	15	
	Total No. of Lectures:		

Semester IV

Mathematical Modeling (Survival Models & Stochastic Models)-Paper II			
(3 Credits) Topic			
Module I	Regression Analysis and Time Series		
	Regression Analysis: Concept of Regression equations, Slope of the Regression		
	Line and its interpretation. Regression Coefficients, Coefficient of		
	Determination, Finding the equations of Regression lines by method of Least Squares. Time Series: Concepts and components of a time series. Representation of trend		
	by Freehand Curve Method, Estimation of Trend using Moving Average Method		
	and Least Squares Method (Linear Trend only). Estimation of Seasonal		
	Component using Simple Arithmetic Mean for Additive Model and		
	Multiplicative Model (For Trend free data only). Concept of Forecasting using		
	Least Squares Method.		
Module II	ACTUARIAL MODELING		
	Actuarial Modeling: The principles of Actuarial modeling; Reasons and		
	techniques of using actuarial models; Benefits and limitations of modeling;		
	Difference between a stochastic and deterministic model, its advantages and		
	disadvantages; Suitability of a model for any particular application; Difference		
	between the short run and long run properties of a model; Analysis of potential		
	output from a model and choice of model; Process of sensitivity testing of		
	assumptions and its importance; Factors in communicating the results of the		
	application of a model.		
	Stochastic Processes: Definition of stochastic process and counting process; The		
	general principles of stochastic processes, classification of stochastic processes,		
	Stochastic interest rate models; Stochastic process in continuous or discrete time;		
	continuous or a discrete state space and in mixed type; Application of mixed		
	processes; Meaning of Markov Property in the context of a stochastic process;		
	Concept of stochastic interest rate model and distinction between this and a		
	deterministic model; Algebraically derivation of annual rates of return.		

Module III

Markov Chain Processes and Markov Jump Processes

Features of a time homogeneous Markov chain model; Calculation of the stationary distribution for a Markov chain model in simple cases; System of frequency based experience rating in terms of a Markov chain model and simple applications; Use of Markov chains as a tool for modelling; The Markov Processes; Poisson process, two state survival model, sickness models and examples, jump chain model associated with a Markov jump process model and application. Markov jump processes as a tool for modeling. The random life time survival model: Consistency condition between the random variable representing lifetimes from different ages; random future lifetime, the survival function, the force of mortality or hazard rate, and their relationships; Definitions of the actuarial symbols and integral formulae; curtate future lifetime and the probability function; comparison of the random lifetime survival model with the two state Markov jump process survival model

Module IV

Simple Assurance & Annuity Contracts

Simple assurance contracts, formulae for the mean and variance of the present value of payments, (assuming deterministic interest), Definition: whole life assurance, Term assurance, Pure endowment, Endowment assurance, Deferred Whole Life and Deferred Term Assurance, relevant probabilities with their select equivalents, Determination of expressions in the form of sums for the expected present value of benefit payments under each of the above contracts, assuming that death benefits are payable at the end of the year of death. Simplification of these expressions, Application of the annuity factors, Different types of mortality table and their use including ways in which future improvements can be allowed for. Life table functions and their select equivalents, Definition of life table probabilities.

Mathematical Modeling (Survival Models & Stochastic Models)

Semester III & IV

Question Paper Pattern (Academic Year: 2020-2021)

A. Internal Examination - 40 Marks

I. Tutorial Test I : 15 marks
 II. Tutorial Test II : 15 marks
 III. Assignments : 10 marks
 B. Semester End Examination (SEE)- 60 Marks

Maximum Marks : 60 Number of Questions to be Set : 4 (Four) Duration : 2 Hours

Note: (1) All questions are compulsory.

(2) Attempt **A** or **B** and **C** or **D** from each question.

Question No.	Particulars (Nature of Questions)	Marks (To Be Attempted)
Q-1	A) Numerical	
(Module-I)	OR	
	B) Numerical	15
	C) Numerical	(7+8)
	OR	(, 10)
	D) Higher Order Thinking Skills	
Q-2	A) Numerical	
(Module-II)	OR	
	B) Numerical	15
	C) Numerical	(7+8)
	OR	
	D) Higher Order Thinking Skills	
Q-3	A) Numerical	
(Module-III)	OR	
	B) Numerical	15
	C) Numerical	(7+8)
	OR	
	D) Higher Order Thinking Skills	
Q-4	A) Numerical	
(Module-IV)	OR	
	B) Numerical	15
	C) Numerical	(7+8)
	OR	` ′
	D) Higher Order Thinking Skills	
	Total	60

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- **2.** Introduction to Stochastic Processes by Cinlar, E. Englewood Cliffs, N.J.: Prentice-Hall, 1975.
- **3.** The Theory of Stochastic Processes by Cox, D. R., and H. D. Miller. New York: John Wiley & Sons, 1965.
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- **12.** Business Mathematics By D. C. Sancheti and V. K. Kapoor, Sultan Chand & Sons, 2006, Chapter 1, 5, 7, 9 & 10.
- **13.** Mathematics for Business Economics: By J. D. Gupta, P. K. Gupta and Man Mohan, Tata Mc-Graw Hill Publishing Co. Ltd., 1987, Chapters 9 to 11 & 16.
- **14.** Quantitative Methods-Part-I By S. Saha and S. Mukerji, New Central Book Agency, 1996, Chapters 7 & 12.
- **15.** Mathematical Basis of Life Insurance By S.P. Dixit, C.S. Modi and R.V. Joshi, Insurance Institute of India, Chapters 1 and 2
- **16.** STATISTICS by Schaum Series.

- **17.** Fundamentals of Statistics D. N. Elhance.
- **18.** Statistics for Management Lovin R. Rubin D.S. (Prentice Hall of India)
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